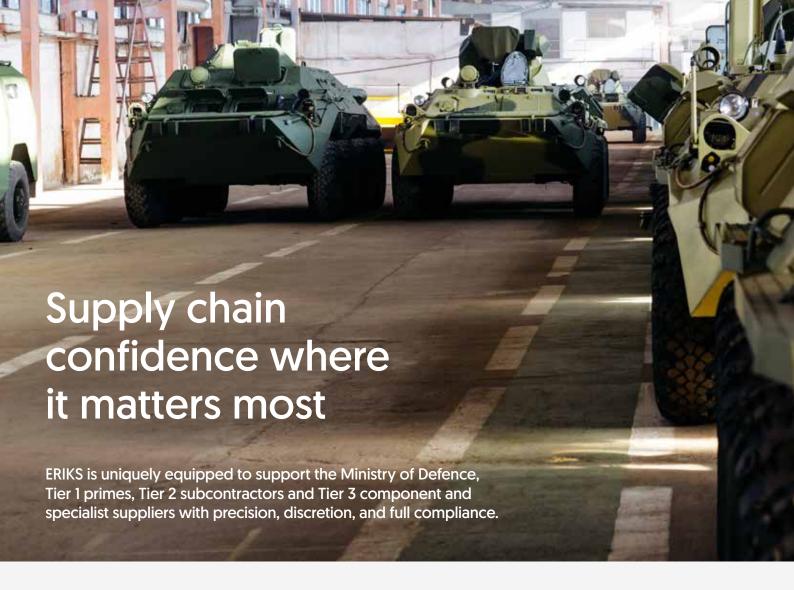


Mission Ready:

# Defence Industry Solutions





At ERIKS, we help keep industry moving. Whatever the sector, our mission is simple: to strengthen supply chains, boost asset reliability, and drive operational efficiency. With deep technical expertise, a UK-wide network of service centres, and a long-standing reputation in industrial engineering, we support customers with practical, real-world solutions that make a lasting difference.

This same commitment underpins our work in the defence sector – where reliability, compliance and readiness are non-negotiable. From secure component supply to specialist repairs and on-site support, ERIKS works alongside defence teams to keep critical operations mission-ready.

#### Why partner with ERIKS?



#### Proven defence experience

Three decades of delivering secure MRO supply chain robustness, industrial motor, gearboxes, pump and valve repairs, upgrades and unbiased engineering support to leading defence contractors across land, sea, and air platforms.



#### UK-based, UK-sourced, UK-managed

All defence operations are conducted in the UK under strict security governance and clear MOD-compliant lines of accountability.



#### MOD-ready engineering expertise

In-house application engineers and project managers – security cleared and defence experienced – backed by a UK-wide network of service centres, workshops and product technology centres.



#### Comprehensive capabilities

From MRO product supply and OEM supply and reverse engineering to on-site technical support and full asset lifecycle services – underpinned by compliant processes.







#### Defence talent pipeline

We actively recruit ex-Forces personnel, bringing operational insight, engineering discipline, and frontline understanding to our team.



#### Workforce wellbeing

Our focus on workforce wellbeing and continuous development ensures our teams thrive in safe, supportive and inclusive environments.



#### Skills development

We are nurturing the next generation of engineers through apprenticeships, partnerships with technical colleges, and continuous professional development.



#### Sustainability

We support the UK's green defence agenda through ethical sourcing, lower-carbon operations, and environmental accountability.

# Trusted by the defence community

ERIKS operates with the security protocols and certifications expected of a trusted MOD supplier:

BPSS-cleared personnel experienced with MOD assets and documentation

Cyber Essentials Plus Certified for verified cyber resilience

### DEFCON & SAL compliant – processes aligned with

 processes aligned with contract and security standards DSPCR / SSRO adherence – supporting regulated procurement and pricing structures

ISO 9001, ISO 14001 certified JOSCAR Registered – accredited on the MOD's supplier register

Air-gapped reverse engineering and UK-hosted data control – no cloud exposure ITAR & EAR-aware – full alignment with export control requirements

Counterfeit prevention protocols – OEM-authorised, fully traceable supply Ecovadis Gold Rating – ESG, ethics, and responsible sourcing as standard

#### Specialist Defence Hub

At the core of our defence MRO supply chain offering is the dedicated Defence Hub – a specialist centre of expertise equipped to meet the highest standards of military compliance.

From automated traceability to CSIS and DEFCON-compliant packaging, labelling, and bagging, we ensure every component arrives mission-ready. Backed by our national Fulfilment Centre, we provide fast, controlled delivery with full audit trails and MOD-aligned processes.



#### **Embedded engineering support**

Our security-cleared teams can work directly alongside yours – managing inspection, repair, reverse engineering, and test rig development, all within defence-grade governance frameworks. We ensure seamless project support with fully documented, SAL-aware workflows.

#### MOD-aligned supply chain strategy

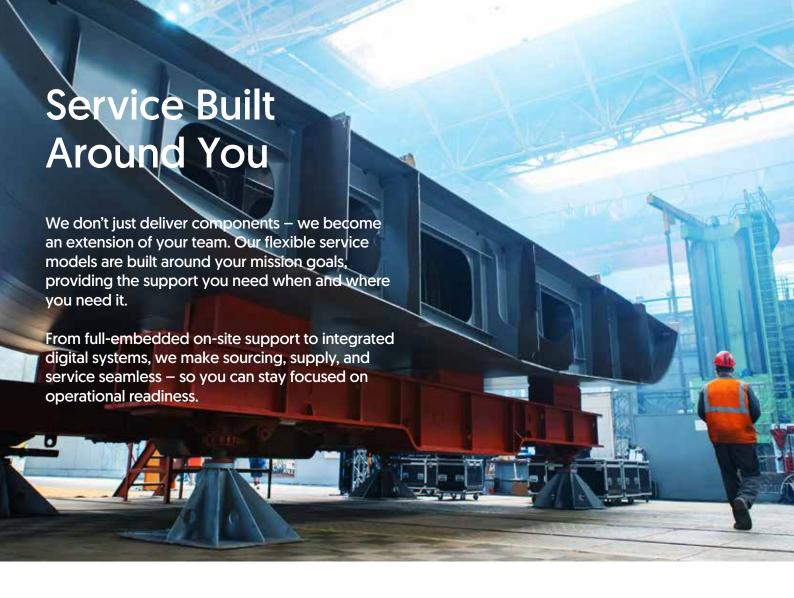
We support the UK's Defence Industrial Strategy through sovereign sourcing, UK-based engineering, and robust compliance protocols. Our Conflict-Free Sourcing Initiative (CFSI) is embedded into procurement, ensuring all materials are ethically sourced and conflict-free. Using OneSource compliance software, we screen suppliers and components against:

- UK and international laws
- Sanctions and export controls (ITAR/EAR)
- Environmental and governance risks
- Adverse media or ethical violations

With traceable, factory-fresh components and full compliance with MOD and NATO standards, ERIKS delivers assured availability and readiness. Our mirrored UK stock from approved European manufacturers, coupled with real-time visibility of factory inventory, ensures reliable, compliant supply when it matters most.







## However you choose to work with us, here are the ways we tailor our support to fit around you:



#### Dedicated defence hub

Delivering full MOD compliance, automated traceability, and fast, controlled delivery.



#### Local sales and service centres

Fast access to engineering support and product solutions across the UK.



#### OnSite embedded support

ERIKS personnel embedded on your site, managing inventory, sourcing, and technical services.



#### Preferred supplier agreements

Framework agreements aligned to your standards, pricing, and reporting requirements.



#### Vendor Managed Inventory (VMI)

Optimised stockholding, full traceability, and inventory control by ERIKS.



#### **ERP-integrated reporting**

Real-time spend and traceability insights integrated into your systems.



#### **E-procurement and Webshop**

Structured, compliant, bespoke product catalogues for faster, safer and more efficient sourcing.



#### Quality management

Assuring full compliance and right-first-time delivery and documentation for every product.



# Tailored OEM Support for Critical Demands

We deliver a comprehensive OEM service built for the precision and pace of defence supply chains.

From sub-assembly design and build to full testing and documentation, ERIKS provides skilled design and application engineering support that aligns with MOD expectations.

We maintain strict quality and document control, including PPAP processes, and offer customised labelling, packaging, and delivery to meet operational and compliance needs.

Our OEM-specific service team manages expediting and schedule handling, backed by access to ERIKS' supplier network for fast-track technical support and supply continuity.



# Flow Control, inc. Valves & Pumps Defence-grade specification, sourcing, and testing







Every repair, upgrade, or custom build is underpinned by materials analysis, compliance documentation, and MOD/NATO specification alignment.

#### A seamless extension of your team

From procurement to programme management, ERIKS works shoulder-to-shoulder with defence teams – delivering when the pressure is on.

# Expert Product Advice. Smarter Outcomes



Whether you rely on ERIKS for MRO parts or OEM product support, every solution is backed by the deep expertise of our in-house Product Technology Centres.

Across seven specialist hubs, ERIKS can call on decades of hands-on experience, technical knowledge, and engineering innovation, ensuring your defence assets perform with precision, reliability, and compliance.

- Bearings and lubrication
- Power transmission
- Fluid power
- Hose technology
- Flow control
- Sealing and polymer
- Industrial MRO and safety

#### Solution-neutral. Innovation-led

At ERIKS, we don't just supply components – we offer practical, impartial advice shaped by real-world application demands and lifecycle performance. Our product and service recommendations are solution-neutral, focused on what's right for your operation. We deliver proven technologies from the leading brands that boost performance, value, and reliability.





Unplanned downtime hits hard – driving up costs and slowing production. ERIKS Reliability Services helps you take control with advanced diagnostics that catch issues early, reduce failures, and extend asset life. Whether you need rapid insights or end-to-end support, our scalable solutions keep operations running smoothly.

- SKF Axios An entry-level, fully automated condition monitoring solution incorporating machine learning.
- ERIKS Advanced or ERIKS Professional Using 20+ sensors and our Smart Asset Management dashboard to deliver real-time insights and preventative maintenance alerts. Advanced offers self-install flexibility, while Professional includes expert setup and ongoing support for complete peace of mind.

#### **ERIKS**

# Repair, Replace or Upgrade, It's Your Choice

That same independent solution-neutral approach underpins our repair ethos too. Whether it's a motor, pump, gearbox, or valve, we provide the insights you need to make an informed decision – replace, repair, or upgrade.



## Repairs to OEM standards – or better

Every repair follows OEM-grade procedures, using genuine parts and multi-stage testing to ensure restored or enhanced performance. We return your assets in near-new condition, fit for duty, with full traceability and documentation.



## Root Cause Diagnostics for System Resilience

At ERIKS, root cause analysis goes beyond the surface. Our product experts and application engineers combine advanced diagnostic tools and failure mode studies to uncover the true cause of failure, not just the symptoms. By understanding the anomalies, we help you eliminate recurring issues, extend equipment life, and strengthen the resilience of your production process.



## Solving obsolescence with reverse engineering

When parts are no longer available, we reverse-engineer legacy components, build complete sub-assemblies, and integrate modern technologies – keeping your systems running and compliant without compromise.

Let's make industry work better



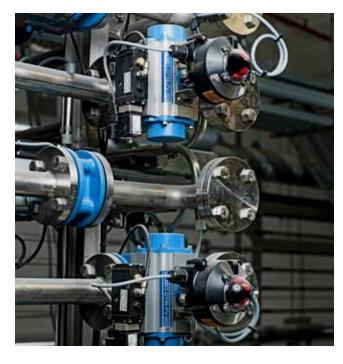
## Application: Naval Vessel Construction Product/Service: Valve sets

As part of a major UK naval shipbuilding programme, a leading defence contractor required a reliable, compliant supplier of critical valve and fluid control components. ERIKS was selected based on our proven technical capability, MOD-compliant quality systems, and extensive experience in defence engineering.

Working in close collaboration with the customer's engineering and procurement teams, we validated complex specifications, ensured full traceability, and delivered components in line with tight production schedules. Backed by dedicated project support and robust supply chain management, ERIKS played a key role in maintaining build progress – reinforcing our position as a trusted partner in support of UK sovereign defence capability.

#### **Customer Benefits:**

- Quality assurance
- Operational resilience
- Supply chain continuity
- Programme alignment







Application: Site-wide Product/Service: Supply chain optimisation Savings: £452,849

Like many organisations, this customer faced spiralling supply chain costs and mounting inventory challenges – overstocked critical parts, vague descriptions, long lead times, and a heavy dependence on OEMs. The result? Poor traceability, slow maintenance, and unnecessary spend.

ERIKS stepped in with a smarter approach. Working closely with the customer, we identified hundreds of OEM-supplied parts that could be converted to ERIKS approved equivalents. By standardising components, improving visibility, and optimising inventory, we streamlined availability, accelerated maintenance, and significantly reduced the value tied up in stock.

#### The impact?

Over £450,000 saved – and a leaner, more resilient supply chain ready for whatever comes next.

#### **Customer Benefits:**

- Cost reduction
- Reduced lead times
- Full traceability & visibility
- Faster maintenance



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Let's make industry work better