



Summary

Industry:	Other
Application:	Tri Axis stamping press
Actual Saving:	£16,688.00
Payback Period:	



OEM replacements with ERIKS

Reduced cost and downtime with ERIKS

ISSUE

At present the customer, a manufacturer of cars and 4x4's, procured the lifting suction arms for a stamping press from the OEM at an actual cost of £3300.00 per suction arm. There are 14 suction arms per press.

SOLUTION

The local ERIKS Service Centre along with the help of Gary Bond from ERIKS Fluid Power, have identified, sourced and manufactured the replacement suction units, at an actual cost of £2108.00 per unit. The total lump sum saving is £16,688.00, as there are 14 units required. ERIKS have also identified the individual components which make up the complete unit. This offers the customer the chance to change the faulty component only (instead of the complete unit) saving downtime and further costs. The customer has raised the order for 14 complete units, with a total order value to ERIKS of £29,512.00 and a total saving to the customer of £16,688.00.

OTHER BENEFITS

- Customer actual saving of £16,688.00

FURTHER COMMENTS...

Potentially each press will require this type of overhaul and there are currently 40+ presses on site, allowing for plenty of opportunity to reduce cost and downtime for the customer.

Press Shop Maintenance Engineer

MORE INFORMATION

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know-how makes the difference

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