



Summary

<b>Industry:</b>	None
<b>Application:</b>	Service Kits RX PT50
<b>Actual Saving:</b>	£n/a
<b>Payback Period:</b>	n/a



# RX Gaskets meet compressor needs

ERIKS supply gaskets to meet specification

## ISSUE

A compressor company, who are the leading service and sales provider of Rotary Screw and Rotary Vane Compressors in the North of England, required a gasket supplier to offer excellent quality and service.

Looking to source a competitive, like for like specification product to replace a complacent supplier. Along with the facility to offer reverse engineering to gaskets provided to their customers service kits to reduce product complaints and offer better life cycle and continuity to their gasket range.

## SOLUTION

The customer required a better gasket solution and contacted ERIKS Gasket Technology, who promptly supplied RX PT50 CNAF Gasket to adhere to the BS7531 specification. In addition ERIKS standardised their large gasket range for simple ordering and dispatch speed.

The customer trialed the products and is now satisfied that they have a supplier that can supply them the products that they require on time and on budget with the technical knowledge to assist in reverse engineering out dated service kit designs when required.

## OTHER BENEFITS

- Rapid supply of replacement gaskets gives the customer trust and confidence in ERIKS service, technical knowledge and overall performance

## FURTHER COMMENTS...

The customer has experienced no further problems with lead-times and can see a saving on their servicing gasket parts along with a better life cycle and quality.

## MORE INFORMATION

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know-how makes the difference

